



HELLENIC REPUBLIC ASSET  
DEVELOPMENT FUND

**Athens, June 30, 2021**

**To:** The Interested Parties in connection to the Tender Process for the concession of port operation services and of the right to use, operate, manage and exploit the Marina of Kalamaria (Aretsou)

**Subject:** **Responses to clarification requests submitted by Interested Parties in connection with the Invitation to submit an Expression of Interest for the concession of port operation services and of the right to use, operate, manage and exploit the Marina of Kalamaria (Aretsou) – PART B'**

**Re:** The Invitation to submit an Expression of Interest of the 22nd.01.2021 (ΑΔΑΜ: 21PROC008058647 2021-01-27, ΕΕ S 2021/S 018-042914)

The present document is made available in response to the requests for clarifications submitted until 29.06.2021 in connection with the Invitation to submit an Expression of Interest dated 22.01.2021 ("the Invitation") for the concession of port operation services and of the right to use, operate, manage and exploit the Marina of Kalamaria (Aretsou).

In case of submission of further requests for clarifications within the designated deadline, supplementary responses will be issued according to paragraph 6.4 of the Invitation.

It is stated that, unless otherwise specified herein, capitalized terms used in the responses of the Fund, shall have the same meaning as in the Invitation.

The present responses are posted on the website of the Fund ([www.hradf.gr](http://www.hradf.gr)), are made available to all Interested Parties and consist an integral part of the Invitation. The present responses that are made available, as described above, in the website of the Fund, shall be deemed incontestably known to all Interested Parties from the date of their publication.

#	Invitation Reference	QUESTION	ANSWER
11	5.5	<p>According to paragraph 5.5. "... Furthermore, the Third Party shall submit the Supporting Documents referred to in Annex A, Part 1 and 2 and, as the case may be, the appropriate documents from those provided for in Annex A, Part 2 (CRITERIA FOR ECONOMIC AND FINANCIAL STANDING) or in Part 3 (CRITERIA FOR TECHNICAL ABILITY)." in conjunction with the last paragraph of paragraph 1.1.3. of Annex A "It is mentioned that the Preferred Investor will be invited by the Fund before the date of signing the Contract, to provide the supporting documents proving compliance with the provisions on transparency referred to in Annex E of this Invitation." Is it concluded that any Third Party should submit only the supporting documents in Annex A and not those in Annex E or the Supporting Documents for compliance with the transparency provisions set out in Annex E?</p> <p>Please confirm what applies.</p>	<p>It is clarified that in the current phase and according to the clear provision of par. 5.5. of the Invitation, with the EoI the Third Party will have to submit the Supporting Documents listed in Annex A, Part 1 and 2 and, as the case may be, the appropriate documents from those provided for in Annex A, Part 2 (CRITERIA FOR ECONOMIC AND FINANCIAL STANDING) or in Part 3 (CRITERIA FOR TECHNICAL ABILITY).</p> <p>It is further pointed out that according to the provision of sub-section 3, of section 1.1. of par. 1 of Annex A of the Invitation, before the signing of the Contract, the Third Party must provide the supporting documents proving compliance with the provisions on transparency mentioned in Annex E of the Invitation.</p>
12	6.1	<p>We refer to the invitation of the HRADF as of 22.01.2021 for the submission of an expression of interest regarding the concession of port operation services and of the right to use, operate, manage and exploit the Marina of Kalamaria, as well as to the announcement dated 10.05.2021 for the extension of the deadline for submission of the expression of interest.</p> <p>In accordance with Article 6.1. "(the) EoI shall be deemed to have been duly submitted when an Interested Party submits all of the following: [...] (c) an electronic copy in an easily accessible and non - rewritable form."</p> <p>Please let us know the exact format of the EU electronic copy and its submission form.</p>	<p>We refer to the clear wording of par. 6.1. of the Invitation according to which an electronic copy in an easily accessible and non-rewritable format is acceptable.</p> <p>Indicatively it is mentioned that the electronic copy can include digital files with formats (extensions) such as .doc, .docx, .pdf, .odt, .xls, .xlsx, jpeg / .jpg, .tif, .bmp, stored on a non-rewritable electronic storage device or generally a digital data carrier (eg CD-R disc, DVD or USB stick), at the discretion of the Interested Party concerned.</p>
13		<p>We refer to the Announcement of the HRADF as from 10.05.2021 for the extension of the submission date of offers for the concession of Kalamaria Marina.</p>	<p>The Fund does not intend to change the provisions of the Invitation regarding the time of issuance of the Supporting Documents.</p>

#	Invitation Reference	QUESTION	ANSWER
		As the above announcement was published on the Fund's website, hours before the originally set submission date, please let us know if the Declarations and supporting documents prepared by the interested parties accompanying the letter of expression of interest will be acceptable to their date, as these documents will have a date of issue more than 2 months earlier than the new submission date of 14 July. Please in your answer take into account the costs that have already been borne by the interested parties and especially the foreign companies, for expenses e.g. translations and verifications and during working hours amid both a pandemic and Orthodox Easter holidays.	
14	5.3	"Interested Parties must meet and prove compliance with the following financial criteria (the "Criteria for Economic and Financial Standing") for the last three (3) audited financial years (...)"	It is clarified that in any case the reference to the financial years 2017, 2018 and 2019 is acceptable.

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