

REQUEST FOR PROPOSALS

TO ACT AS TECHNICAL ADVISOR TO THE HELLENIC REPUBLIC ASSET DEVELOPMENT FUND TO COMPILE "RISK ANALYSIS WITHOUT THE INVOLVEMENT OF VEHICLES CARRYING DANGEROUS GOODS" FOR THE TUNNELS OF EGNATIA MOTORWAY

Athens, May 12th, 2022

1. Introduction

The Hellenic Republic Asset Development Fund S.A. ("HRADF" or the "Fund"), with registered offices in Athens, Karageorgi Servias 6 Str, 10562, NUTS EL303 (Phone: +30 210 3274400, e-mail: info@hraf.gr), is the legal entity entrusted with the implementation of the privatisation programme of the Hellenic Republic ("HR"). HRADF is established and operating pursuant to Law 3986/2011, as in force, with the sole objective of developing assets belonging to the HR or to legal entities of public law or to public undertakings wholly owned by the HR. HRADF is a direct subsidiary of the "Hellenic Corporation of Assets and Participations S.A." ("HCAP").

By virtue of the Joint Ministerial Decision No 215/10.8.2012 of the Inter-ministerial Committee for Asset Restructuring & Privatisation ("ICARP") (Government Gazette 2316 B' 2012), as amended by the Joint Ministerial Decisions No 241/27.08/2013 (Government Gazette 2221 B' 2013) and No 264/14.06.2018 (Government Gazette 2274 B' 2018) of ICARP, the Fund was transferred the right for a maximum period of forty (40) years (the "Right") to operate, maintain and exploit the Egnatia Motorway and roadside sites thereto, as well as all property, tangible and intangible, rights related to the Egnatia Motorway, together with three vertical axis, namely: (i) Siatista - Ieropigi/Kristallopigi leading to Albania, (ii) Thessaloniki – Serres -Promachonas leading to Bulgaria and (iii) the Thessaloniki -Evzoni transversal part of Patra –Athens –Thessaloniki Evzoni motorway axis leading to North Macedonia, as well as other associated rights (all together referred to as "Egnatia" or the "Motorway").

The Fund, by virtue of the decision of the BoD dated 26.08.2021, has declared the Preferred Bidder for the award of a service concession agreement in relation to financing, operation, maintenance and exploitation of the Motorway (the "Transaction" or "Project").

Within this framework, HRADF is seeking to engage a specialised and highly experienced technical adviser who fully understands the technical and operational issues of road tunnels



in Greece, and of the Motorway in particular, in order to provide its services on compiling the necessary "Risk Analysis without the involvement of Vehicles carrying Dangerous Goods" reports for sixteen (16) tunnels of Egnatia Motorway as shown in Table A of par. 2.1 hereof (the "Advisor").

To this end, interested parties ("Interested Parties") are hereby invited to submit a proposal (the "Proposal") according to the terms of this Request for Proposals (the "Request for Proposals").

The tender process (the "Tender Process") shall be conducted according to HRADF's Procurement Regulation (Decision of the Minister of Finance no. 2/16128/0025, Government Gazette of the Hellenic Republic – B 476/26.02.2014) (the "Regulation"). An engagement letter ("Engagement Letter" or "Contract" or "Agreement") shall be signed between HRADF and the Interested Party to be selected through the Tender Process, which shall at least include items under paragraph 7.12 below.

This present tender procedure falls under the following CPV codes:

- 71313410-2: Risk assessment for construction projects
- 71311300-4: Infrastructure works consultancy services.

In case of the Interested Party is a group or consortium, one of the group or consortium members shall be appointed as Leader (the "Leader") of the group or the consortium.

Interested parties can request clarifications via the tender email mentioned in para 7.7. until ten (10) days before tender submission due date, while HRADF will answer them at the latest five (5) days before tender submission date and the answers along with the questions will be published anonymously (without revealing the Interested Party who asked the specific question) in HRADF's official website. HRADF shall extend the time limits for the receipt of the Proposals so that all Interested Parties may be aware of all the information needed to produce Proposals in the cases foreseen in par. 3 of Article 47 of Directive 2014/24.

2. Scope of Work

2.1. The services to be awarded through the Tender Process (the "Services") refer to the compilation of individual "Risk Analysis without the involvement of Vehicles carrying Dangerous Goods" studies for the sixteen (16) non-licensed tunnels of Egnatia, according to Table A presented below (each Risk Analysis study per individual tunnel to be hereinafter referred to as the "Deliverable" and collectively the "Deliverables")



The objective of the present contract is the successful completion of the commissioning of the particular tunnels by the Tunnel Administrative Authority (DAS), therefore the "Risk Analysis without the involvement of Vehicles carrying Dangerous Goods" individual studies and they shall be deemed to have been properly delivered by the Advisor only upon the unqualified (i.e., without further comments) and reserved acceptance thereof by the Tunnel Administrative Authority (DAS).

The Risk Analysis studies should be compiled according to the guidelines issued by the Tunnel Administrative Authority - DAS (version 2011), "Risk Analysis Methodology of road tunnels without the involvement of vehicles transporting dangerous goods – Scenario based approach". The aforementioned risk analysis studies should be compiled by the use of appropriate software for:

A. Risk Analysis Studies by using three-dimensional (3D) CFD simulations and

B. Risk Analysis Studies by one-dimensional (1D) simulations.

The Risk Analysis Studies must include the modeling of fire with HRR = 100MW with the characteristics defined in Scenario 7 of the above mentioned guidelines issued by Tunnel Administrative Authority (DAS), as follows:

Involvement in the fire of a heavy truck (average value) \rightarrow HRR peak 100MW with the following characteristic values: tmax = 300sec, tD = 3.900sec and td = 5.100sec.

Data regarding the construction, the characteristics, and the equipment of the tunnels as well as the traffic and wind data will be provided if, where and to the extent that they are available.

For each tunnel, the Risk Analysis will be submitted in the form and structure required by the relevant issue (version 2011), "Risk Analysis Methodology of road tunnels without the involvement of vehicles transporting dangerous goods — Scenario based approach" of the Tunneling Administrative Authority (DAS). The Analyses will be submitted in printed and digital form in both English and Greek and will be accompanied by the digital files of the simulations and results for the software that will be used.

A. Tunnels to be studied using 3D CFD simulations

Tunnels that will be studied using three-dimensional (3D) CFD simulations are the following:

- 1. S2 Mesovouniou,
- 2. S3 Grikas,
- 3. S1 Selianis,



- 4. Votonosiou,
- 5. Anthochoriou,
- 6. Dio Korifon,
- 7. S1 (Asomaton),
- 8. S10 Vermiou, and
- 9. S12 Polymylou.

The aforementioned tunnels either present unfavourable geometric characteristics (e.g., high longitudinal gradient, small cross section, etc.) or previous simulations have shown that with the current state of the infrastructure and the equipment, the tunnels do not always ensure sufficient time for safe evacuation of all tunnel users in the event of a 100MW fire of the above Scenario 7 as described in the (2011) "Risk Analysis Methodology of road tunnels without the involvement of vehicles transporting dangerous goods – Scenario based approach" guidelines issued by Tunnel Administrative Authority (DAS). It is also noted that some of the aforementioned tunnels do not have a mechanical ventilation system.

For these tunnels, multiple consecutive 3D CFD simulation scenarios will be considered to determine the required combination of hazard mitigation measures in order to ensure safe evacuation. The possible measures to be considered are divided into two categories:

- i. Measures aimed at creating suitable aerodynamic conditions with the use of mechanical means of forced airflow (e.g., automatic incident detection, thrust fans, air curtain fans at portals, airflow measuring gauges, etc.).
- ii. Measures to minimize user exposure to the harmful parameters of fire by reducing the evacuation time of the tunnel (e.g., automatic incident detection, enhanced emergency exit marking, messaging systems, etc.)

The selection of the measures that will be examined and proposed as a result of the Analyses shall be made with the aim of minimizing their costs and implementation time, as well as avoiding increased budget measures that would require a longer period of study and installation (e.g., complete mechanical ventilation systems, sprinkler systems, shorter distance between emergency exits, etc.).

The Adviser shall prepare and include in the studies to be compiled a preliminary cost estimate for all the measures proposed, analysing the materials and installation works, either at market prices or at Public Works prices per individual tunnel analysed and studied.



B. Tunnels to be studied using one-dimensional (1D) simulations

Tunnels that will be studied using one-dimensional (1D) simulations are the following:

- 1. Vasilikou,
- 2. S11 Polymylou,
- 3. S1N Ag. Nikolaou,
- 4. Dodonis,
- 5. Krimnou,
- 6. Kalamion and
- 7. S13 Polymylou.

The aforementioned tunnels are equipped with mechanical ventilation systems and based on previous analyzes and simulations may be authorised without requiring additional construction measures. For the specific tunnels based on the results of the Analysis, potential targeted operational measures will be proposed. The Adviser shall prepare and include in the studies to be compiled a preliminary cost estimate for all the measures proposed, analysing the materials and installation works, either at market prices or at Public Works prices per individual tunnel analysed and studied.

Table A: Tunnels and their Key features for which Risk Analyses will be prepared.

	TUNNELS KEY FEATURES					ANALYSES TO BE PREPARED			
α/α	Name of twin bore tunnel	Max bore length (m)	Gradient (average) downstream bore	AADT 2020 <8000 (2000/lane)	exits	Average distance of emergency exits (m)	Mechanical ventilation (jet fans)	Risk Analysis using three-dimensional (3D) CFD simulations	Risk Analysis using one-dimensional (1D) simulations
1	Vasilikou	569	2,99%	*	1	285			YES
2	Mesovouniou S2	534	2,90%	*	1	267		YES	
3	Grikas S3	712	1,16%	*	1	356		YES	
4	S1 Selianis	518	4,80%	*	1	259		YES	
5	S1N Ag. Nikolaou	846	2,14%	*	1	423	✓		YES
6	Dodonis	3.348	2,5%	*	10	304	✓		YES
7	Anthochoriou	717	5,0%		1	358	✓	YES	
8	Votonosiou	528	5,0%		1	264		YES	
9	Dio Korifon	757	5,0%		1	378	✓	YES	
10	Krimnou	1.103	5,0%		2	368	✓		YES
11	Kalamion	846	5,0%		1	423	✓		YES
12	S13 Polymylou	802	3,50%		2	267	✓		YES
13	S12 Polymylou	527	2,84%		1	264		YES	
14	S11 Polymylou	514	1,44%		1	257			YES
15	S10 Vermiou	2.228	2,7%		6	318	✓	YES	
16	S1 Asomaton	855	2,50%		1	427	✓	YES	



2.2. Within the context of the assignment, the Advisor is expected to provide the following services:

A. 1D Simulations Phase

- i. Compilation of the seven (7) Risk Analysis studies with 1D simulation "Risk Analysis without the involvement of Vehicles carrying Dangerous Goods" for the tunnels 1) Vasilikou, 2) S11 Polymylou, 3), S1N Ag. Nikolaou, 4) Dodonis, 5) Krimnou, 6) Kalamion and 7) S13 Polymylou.
- ii. The aforementioned seven (7) Risk Analysis studies should be compiled according to the guidelines issued by the Tunnel Administrative Authority (2011), "Risk Analysis Methodology of road tunnels without the involvement of vehicles transporting dangerous goods – Scenario based approach".

B. 3D Validation Phase

- Compilation of two (2) reports for the validation of the software to be used for the 3D
 CFD simulations, for two tunnels of Egnatia Odos (one tunnel with slope around 3% and one tunnel with slope around 5%).
- ii. For the validation of 3D CFD simulations, a generation of artificial hot smoke should be implemented with a minimum production of 500 m³/min artificial hot smoke at 1m visibility. The artificial hot smoke should not damage any of the tunnel's systems. The temperature and the air velocity should be measured in two different heights, one in the hot smoke layer and one in the free of smoke layer, in various distances from the location of hot smoke production. Proper anemometers should be used for the measurement of air velocity in the hot smoke and in the ambient air. The outputs of the measurements should validate the results of the software for the 3D CFD simulations for the two hot smoke tests, before conducting the relevant 3D CFD simulations for the 100MW fires.
- iii. The hot smoke production process for the measurements of the necessary parameters which should be completed during a period of no more than 6 hours for each one of the two tunnels that will be conducted. All necessary traffic deviations to be implemented during the aforementioned hot smoke production process shall be arranged in collaboration with the relevant authorities.



C. 3D Simulations Phase

- Compilation of the nine (9) Risk Analysis studies with 3D CFD simulation "Risk Analysis without the involvement of Vehicles carrying Dangerous Goods" for the tunnels 1)
 Mesovouniou S2, 2) Grikas S3, 3) S1 Selianis, 4) Votonosiou, 5) Anthochoriou, 6) Dio Korifon, 7) S1 (Asomaton), 8) S10 Vermiou, 9) S12 Polymylou.
- ii. The software to be used for the 3D CFD simulations should have been validated, as described in "3D Validation Phase", in two (2) tunnels of Egnatia Odos (one tunnel with slope around 3% and one tunnel with slope around 5%).
- iii. The aforementioned nine (9) reports should be compiled according to the guidelines issued by the Tunnel Administrative Authority (2011), "Risk Analysis Methodology of road tunnels without the involvement of vehicles transporting dangerous goods Scenario based approach".

D. Compilation Phase

The Advisor shall reformulate the permitting files of all tunnels that have been prepared by Egnatia Odos SA at an earlier stage, incorporating in them all the results of the analyses of the present study so that they are ready for submission to the Tunnel Administrative Authority (DAS).

3. **Duration and Budget**

- **3.1. Duration**: The duration of the engagement shall be up to a maximum duration of six (6) months.
 - i. 1D Simulations Phase should have been completed within three (3) months.
 - ii. 3D Validation Phase should have been completed within two (2) months.
 - iii. 3D Simulations Phase should have been completed within six (6) months.

The duration of the Engagement Letter may be extended in accordance with the Regulation if such extension is deemed necessary by HRADF.

3.2. Budget: The maximum available budget for the Services is EUR 1.650.000 excluding VAT (the "Budget"). The Budget includes all the fees and expenses to be paid to the Adviser in relation to the Services.



4. Grounds for Exclusion

- 4.1. If an Interested Party (or a member of its administrative, management or supervisory body or a person that has powers of representation, decision or control therein) falls under the exclusion situations included in Article 57 (1) of the Directive 2014/24, i.e., whether that Interested Party has been the subject of a conviction by an irrevocable court decision for one of the following reasons:
 - a. participation in a criminal organization, as defined in Article 2 of Council Framework Decision 2008/841/JHA of 24 October 2008, on the fight against organized crime (OJ L 300, 11.11.2008, p. 42), and crimes under Article 187 of the Greek Penal Code (criminal organization),
 - b. active corruption, as defined in Article 3 of the Anti-Corruption Convention involving officials of the European Communities or of the Member States of the Union (OJ C 195, 25.6.1997, p. 1) and in paragraph 1 of this Article 2 of Council Framework Decision 2003/568/JHA of 22 July 2003 on combating corruption in the private sector (OJ L 192, 31.7.2003, p. 54) and as defined in the national law of the economic operator , and the crimes of articles 159A (bribery of politicians), 236 (bribery of an employee), 237 par. 2-4 (bribery of court officials), 237A par. sector) of the Penal Code,
 - c. fraud against the financial interests of the Union within the meaning of Articles 3 and 4 of Directive (EU) 2017/1371 of the European Parliament and of the Council of 5 July 2017 on combating, through criminal law, fraud in burden of the financial interests of the Union (L 198 / 28.07.2017) and the crimes of articles 159A (bribery of politicians), 216 (forgery), 236 (bribery of an official), 237 par. 2-4 (bribery of court officials), 242 (false certificate, forgery, etc.) 374 (distinguished theft), 375 (embezzlement), 386 (fraud), 386A (computer fraud), 386B (fraud related to subsidies), 390 (infidelity) of the Penal Code and of Articles 155 et seq. of the National Customs Code (Law 2960/2001, A '265), when they are directed against the financial interests of the European Union or are connected with the violation of those interests, as well as the crimes of Articles 23 (cross-border fraud on VAT) and 24 (ancillary provisions for the criminal protection of the financial interests of the European Union) of Law 4689/2020 (A '103),
 - d. terrorist offenses or crimes related to terrorist activities, as defined in Articles 3-4 and 5-12 respectively of Directive (EU) 2017/541 of the European Parliament and



of the Council of 15 March 2017 on combating terrorism and replacement of Council Framework Decision 2002/475 / JHA and amending Council Decision 2005/671 (OJ L 88 / 31.03.2017) or incitement or complicity or attempted crime, as defined in Article 14 thereof , and the crimes of articles 187A and 187B of the Penal Code, as well as the crimes of articles 32-35 of law 4689/2020 (A'103),

- e. money laundering or terrorist financing, as defined in Article 1 of Directive 2005/60 / EC of the European Parliament and of the Council of 26 October 2005 on the prevention of the use of the financial system for money laundering terrorist activities and terrorist financing amending Regulation (EU) No 648/2012 of the European Parliament and of the Council, and repealing Directive 2005/60 / EC of the European Parliament and of the Council and of Directive 2006/70 / EC of the Commission (OJ L 141 / 05.06.2015) and the crimes of articles 2 and 39 of law 4557/2018 (A '139),
- f. child labor and other forms of trafficking in human beings, as defined in Article 2 of Directive 2011/36 / EU of the European Parliament and of the Council of 5 April 2011 on the prevention and combating of trafficking in human beings and the protection of victims; as well as the replacement of Council Framework Decision 2002/629 / (OJ L 101, 15.4.2011, p. 1), and the crimes under Article 323a of the Penal Code (trafficking in human beings).

If in the above cases (a through f) the exclusion period has not been determined by an irrevocable decision, it shall be deemed to refer to a period of five (5) years from the date of the conviction by an irrevocable decision.

4.2. If an Interested Party has breached its obligations regarding the payment of taxes or social security contributions. This reason for exemption will no longer apply when the Interested Party has fulfilled its obligations by paying or concluding a binding arrangement for the payment of due taxes or social security contributions, including, as the case may be, any interest or fines. Interested Parties found to be in an exclusion situation will be rejected.



5. Guarantees

5.1. Participation Letter of Guarantee

5.1.1. For their valid participation in the Tender Process Interested Parties must lodge with their Proposal a participation guarantee in the amount of 32.400,00, Euros, to be issued by credit institutions or financial institutions or insurance companies within the meaning of Article 14 (1) (b) (c) of Law 4364/2016 (A' 13), operating legally in the Member States of the EU or of the EEA or in the Member States of the GPA and having, in accordance with the provisions in force, this right. The letter of guarantee can also be issued by TMEDE. The letter of guarantee shall be formulated in accordance with Annex VI herein.

In the case of an association/group of economic operators, the participation guarantee shall include the condition that the guarantee covers the obligations of all the economic operators participating in the association.

The participation guarantee must be valid for at least one (1) month following the expiry of the validity of the Proposal referred to in para. 6. Prior to the expiry of the Proposal, HRADF may request Interested Parties to extend the validity of their Proposal and the Participation Letter of Guarantee that accompanies it.

5.1.2. Each Participation Letter of Guarantee shall be returned as follows:

- a. With respect to the Preferred Bidder Upon signing of the respective Contract and the delivery of the Performance Letter of Guarantee
- b. With respect to unsuccessful Interested Parties: Within ten (10) days from being notified that the Services have not been awarded to the Interested Party.
- c. With respect to all Interested Parties: If HRADF cancels/ terminates the award procedure, within ten (10) days from such cancellation/termination.

5.1.3. The Participation Letter of Guarantee shall be called in the following cases:

- a. Where the Interested Party withdraws from the Tender Process during its term and before the declaration of the Preferred Bidder
- b. Where the Interested Party knowingly provides to the Fund false information related to the exclusion an/or selection criteria provided herein or where the Interested Party knowingly provides false documents.
- c. Where the Interested Party fails to provide documents requested by the Fund.



d. Where the Preferred Bidder and/or the Substitute Preferred Bidder respectively fails to sign the Contract.

5.2 Performance Letter Guarantee

Upon signing of the Contract, the latest, the Preferred Bidder is required to provide a performance guarantee of an amount equal to 4% of the contract value.

The performance guarantee covers the application of all the terms of the Contract and any claim of the HRADF against the Adviser in its entirety and without discrimination. In the event of a modification of the Contract, which entails an increase in the contract value, the must submit, until upon the signing of the modified Contract the latest, a supplementary Performance Letter of Guarantee which shall amount to 4% of the increased amount in the contract value.

The Performance Letters of Guarantee(s) is/are returned in its/their entirety upon the Advisor's request, after the quantitative and qualitative acceptance of the entire scope of the Contract.

The letters of guarantee of this present Article 5 of the RFP shall be formulated in accordance with Annex VI herein.

6. Qualifications and Criteria – Content of Proposals

Interested Parties are required to demonstrate their standing and professional experience in relation to the Services and the assignment. The qualification criteria for this Request for Proposals, the basis for assessment and the evidence required, are specified in this Section and the following subsections (6.1, 6.2, 6.3, 6.4 & 6.5) in particular.

Proposals submitted by Interested Parties which do not meet the participating requirements of this Section shall be rejected. The minimum validity period of Proposals is six (6) months from the submission deadline of para. 7.9. hereof.

In case the Interested Party is a group or a consortium, the experience required under para 6.2. of the RfP may be fulfilled either by any and/or collectively by all members of the group or consortium. The member of the group or consortium which provide and fulfil the experience required under para 6.2. of the RfP shall be designated as Leader of such group or consortium.



In particular, the Proposals to be submitted are required to include the following dossiers:

6.1. DOSSIER A – Participation Documents

Interested Parties are required to submit the following documents with their Proposal:

- a) The European Single Contract Document (ESPD), which is equivalent to an updated responsible declaration, with the consequences of Law 1599/1986 (A 75) as preliminary proof that:
 - they do not fall under the grounds of exclusion of paragraph 4 hereof (Grounds of exclusion), and
 - ii. they implement a quality system in Risk Management and Tunnel Safety

The ESPD document will be completed according to the xml file accompanying this Request for Proposals and the pdf document attached as Annex III herein.

b) Interested Parties and each individual member of their proposed project team must declare in writing (using the template in Annex II herein) that, at the time of the submission of the Proposal, they do not have a conflict of interest in connection with the assignment, as well as that they do not have any relationship of economic or of any other nature with the company EGNATIA ODOS S.A. and/or any of its affiliated entities and/or HR which is conflicting with the Services and/or the Transaction.

Alternatively, in case a natural person – member of the proposed project team is directly employed by an Interesting Party (*i.e.*, through a labour contract), such Interested Party, in its capacity of employer, may, in the name and on behalf of its employees, submit a declaration incorporating the above-mentioned statement and the names of those employees that are included in the proposed project team.

Such obligation for the absence of any conflict of interest shall be in effect throughout the term of the engagement.

- c) The Participation Letter of Guarantee (see par. 5.1).
- d) Certificate, issued by an independent accreditation body, regarding the management of quality of provided services in the field of Risk Management and Tunnel Safety, according to the international standard ISO 9001: 2015 or equivalent.



- **6.2. DOSSIER B' Track Record & Experience:** Interested Parties must include in this dossier the following documents as proof of their track record and experience for the Services and the assignment:
 - (a) Proof of relevant experience in the compilation of at least four (4) "Risk Analysis without the involvement of Vehicles carrying Dangerous Goods" study during the last ten (10) years with the use of guidelines issued by the Greek Tunnel Administrative Authority (2011), "Risk Analysis Methodology of road tunnels without the involvement of vehicles transporting dangerous goods Scenario based approach" or of similar guidelines issued in other member states of the European Union that have transposed Directive 2004/54/EC of the European Parliament and of the Council of 29 April 2004 on minimum safety requirements for tunnels in the trans-European road network (OJ L 167, 30.4.2004, p. 39–91) as in force. At least one (1) of the Risk Analysis Studies should include a 3D CFD modelling of the fire with HRR = 100MW with the characteristics defined in Scenario 7 of the above-mentioned guidelines issued by Tunnel Administrative Authority (DAS), as follows: Involvement in the fire of a heavy truck (average value) → HRR peak 100MW with the following characteristic values: tmax = 300sec, tD = 3.900sec and td = 5.100sec.
 - (b) Proven experience of at least ten (10) years in the sector of Fire and Life Safety in Tunnels, including Risk Analysis studies without the involvement of Vehicles carrying Dangerous Goods, Risk Analysis studies with the involvement of Vehicles carrying Dangerous Goods, Specific Hazard Investigation studies in tunnels, Expert Opinion on Tunnel Safety, Tunnel Fire Assessments, Tunnel Evacuation Modeling, Emergency Response Planning in Tunnels, etc.
 - (c) Proof of possession or of the ability to ensure the use of appropriate equipment to produce artificial hot smoke of 500 m³/min at 1m visibility, to measure air temperature and to measure air velocity in the hot smoke layer and in free of smoke layer. Proof of relevant experience in the validation of 3D CFD simulations for at least one (1) case with the generation of artificial hot smoke, measurement of temperature and air velocity in two (2) different heights, one (1) in the hot smoke layer and one (1) in the free of smoke layer, in various distances from the location of hot smoke production and the compilation of the relevant validation report.



Interested Parties are required to include in Dossier B' of their Proposals a catalogue of all the relevant projects in which the Interested Party has participated in the last ten (10) years by completing the experience table described in Annex IV herein, in order to prove their track record and experience under (a), (b) and (c) above.

In order to prove requirements under © above the Interested Parties are required to include in Dossier B' of their Proposals either:

- (ii) a list of fixed assets, for all equipment already belonging to the Interested Party,and/or
- (iii) rental / leasing agreement, or Solemn Declaration from all equipment providers, stating that in case the Interested Party is selected as Advisor, they will supply all necessary equipment, for all equipment not belonging to the Interested Party.
- **6.3. DOSSIER C' Project Team:** The proposed project team should involve at least eight (8) professionals with proven experience in tunnel safety (engineers, geologists, etc.). The designated Team leader and the two (2) senior members of the project team shall remain the same and may be replaced only with HRADF's prior consent (not to be unreasonably withheld).

A minimum of the following qualifications should be proven accumulatively by the designated Team leader and the two (2) senior members of the proposed Project Team:

- i. Engineer with at least ten (10) years of experience in tunnel safety with postgraduate studies that include specific courses in "Risk Management"
- ii. Engineer with at least five (5) years of experience in tunnel safety with postgraduate studies that include specific courses in "Tunnel Fire Safety"
- iii. Engineer with at least five (5) years of experience in tunnel safety with postgraduate studies that include specific courses in "Tunnel User Evacuation".

Interested Parties are required to include in Dossier C' of their Proposals:

a) the proposed project team composition and structure as per the requirements above,



- b) the relevant experience of the proposed project team members' (as per par. 6.2 above) by providing (i) their CVs in accordance with the template presented in Annex V herein, as well as (ii) a list of all relevant projects proving the experience of the individual members of the proposed project team, clearly indicating which member participated in each project and their exact involvement.
- DOSSIER D' Methodological Approach: Interested Parties are required to include in Dossier D' a description of the proposed methodological approach to the assignment (maximum 25 pages) identifying the critical issues, organization, coordination and communication of project team. Dossier D' shall also include an indicative work plan, outlining key steps in the process, an indicative timetable for the provision of the Services and the assignment, as well as the key deliverables.
- **6.5. DOSSIER E' Financial Offer:** The financial offer (the "**Financial Offer**"), expressed in total cost per Risk Analysis study for each individual tunnel according to the table provided for in Annex VII herein.
 - All amounts are required to be stated in Euro (€). The Financial Offer must be unconditional and without any reservations and it cannot exceed the Budget stated in paragraph 3.2 of this Request for Proposals.
 - The type of expenses and their reimbursement will have to comply with HRADF's Policy on Advisor Expenses attached hereto as Annex I.
- 6.6. Interested Parties must meet all the requirements described above under paragraphs 6.1 to 6.5 of this Request for Proposals. Interested Parties who fail to submit their Proposals fully compliant to the aforementioned requirements shall be disqualified from the Tender Process.
- **6.7** HRADF has the right to request project completion certificates or client recommendation letters or contracts for the projects (under 6.2 & 6.3); or to contact directly project clients to verify the accuracy of the submitted information.



7. Selection Process

- **7.1.** The assignment will be awarded in accordance with the provisions of Law 3986/2011 and article 2.4 of the Regulation, as in force.
- 7.2. The Proposals will be assessed and evaluated in accordance with this Section. The Tender Process will be awarded to the Interested Party with the highest score A (to be calculated as below) (the "Preferred Bidder"). HRADF has the right to appoint the Interested Party with the second highest score A (to be calculated as below) as substitute of the Preferred Bidder (the "Substitute Preferred Bidder").
- **7.3.** The Proposals will be evaluated on the basis of the following formula: The total score (A) of each Proposal results from the sum of points of:

Where:

T is the overall score of the Technical Offer as calculated based on the following

formula: T= S.1 x K.1 + S.2 x K.2 + S.3 x K.3

and

F is the total score of the Financial Offers is based on the following formula:

F = (120*d)/(20+d)

The total score of each Proposal is rounded to the second (2nd) decimal place.

7.4 Technical Offer Evaluation

Dossiers B', C' and D' of the Proposals ("**Technical Offer**") shall be evaluated on the basis of the following criteria and the weight factors stated in the table below:

	Criterion	Weight Factor (S)
K.1	Track Record & Experience – DOSSIER B'	30%
K.2	Project Team – DOSSIER C'	50%
K.3	Methodological Approach – DOSSIER D'	20%

Each criterion shall be evaluated with a maximum score of 100 points and then multiplied with the relevant weight factor attributed thereto as per the table.

The overall score of the Technical Offer is calculated based on the following formula:



$T = S.1 \times K.1 + S.2 \times K.2 + S.3 \times K.3$

Where:

S(i) = Weight factor of the evaluation criterion

K(i)= Evaluation criterion

T = Overall Technical Offer score

The overall weight factor of the Technical Offer is 80 %.

7.5 Financial Offer Evaluation

Following the evaluation of the Technical Offers as per para. 7.4. herein, the Financial Offers will be evaluated with maximum score 100 points and the overall score is calculated based on the discount rate for the execution of all the sixteen (16) contemplated Risk Analysis studies (d). The total score of the Financial Offers is based on the following formula:

F = (120*d)/(20+d)

The weight factor of the Financial Offer is 20 %.

- 7.6. HRADF reserves the right to request additional documents and/or clarifications and/or information from Interested Parties in connection with any issue related to their Proposals, as deemed necessary.
- 7.7. The Proposals, consisting of Dossiers A', B', C', D' and E' the declarations confirming the absence of any conflict of interest and any other supporting documentation relating thereto and/or proving the required experience and expertise of the Interested Parties as well as of the individual members of their proposed team, are required to be submitted:
 - (i) either by e-mail to the address: tender@hraf.gr (for the attention of Ms. Chryssoula Rallia), marked "EGNATIA MOTORWAY: REQUEST FOR PROPOSALS TO COMPILE 16 RISKS ANALYSIS STUDIES". Please note that the maximum size of the e-mail should not exceed 8MB, the attached files should not be compressed (.zip) and their names should not exceed 20 characters.
 - (ii) or by uploading the files (maximum overall file size 15GB) to a secure electronic folder to be created by the Fund, upon request by the Interested Party and notification of the Interested Party's e-mail address to: tender@hraf.gr (for the



attention of Ms. Chryssoula Rallia) by no later than 48 hours prior to the deadline for the submission of Proposals, in order for the instructions and passwords for uploading the tender material to be sent to the Interested Party.

- **7.8.** DOSSIER E' must be protected with a password; if not, the Interested Party shall be automatically disqualified. Following the assessment of DOSSIERS A', B', C', and D', provided that the declarations confirming the absence of any conflict of interest are included, only Interested Parties which comply with the requirements under paragraph 6 (regarding DOSSIER A', B', C' and D') will be invited via e-mail to send the password for DOSSIER E'. Interested Parties who fail to comply with the above requirements will be notified accordingly. Following the assessment of DOSSIER E', Interested Parties (invited to send the password for DOSSIER E') will be notified about the outcome of the Tender Process.
- **7.9.** The Proposals must be submitted **by no later than** the **13**th **of June, 2022, 17:00, Athens time**. Proposals submitted after the aforementioned deadline shall be deemed inadmissible and, thus, immediately rejected. In case of a late receipt, the Proposal shall not be evaluated. The original version of the participation letter of guarantee shall be submitted in hard copy form to the HRADF Protocol within three (3_ working days 12:00, Athens time, following the deadline for the submission of Proposals.
- **7.10.** HRADF reserves the right to request from the Interested Party with the highest score to improve its Financial Offer, prior to the final award of the assignment.
- **7.11** Award documents. Prior to the award, the HRDH will ask the Preferred Bidder to submit all the following supporting documents, from which it results that there are no grounds for exclusion, according to par. 4.1 and 4.2. of this:
 - **A.** Extract from the criminal record or, in the absence thereof, an equivalent document issued by a competent judicial or administrative authority of the Member State or country of origin or of the country in which the tenderer is established, showing that these up to three (3) months before its submission.
 - **B.** Certificate issued by the competent authority of the Member State or country concerned that the obligations of the economic operator have been fulfilled in respect of the payment of taxes (tax awareness) and the payment of social security contributions (insurance awareness), in accordance with current legislation of the State



of establishment or Greek legislation respectively, which is in force at the time of its submission, otherwise, in case it does not refer to its time of validity, which has been issued up to three (3) months before its submission.

- **7.12.** The award of the assignment is subject to the conclusion of a written contract (the "Contract"). In case the Preferred Bidder fails to agree with HRADF on the terms and conditions of the Contract within reasonable time, HRADF reserves the right, at its exclusive discretion, to nominate as Preferred Bidder and award the Tender Process to the Substitute Preferred Bidder. In such a case, and for the avoidance of doubt, the award of the assignment shall also be subject to the conclusion of a written contract, as stated herein above. Before the signing of the contract the preferred Bidder submits also all the appropriate legal documents of incorporation and legal representation accompanied by a responsible statement of the legal representative that they are still valid at the time of their submission.
- **7.13.** The Contract (or Engagement Letter) shall include, at least, the terms stated below:

a. Liability

Except in cases of force majeure, the Advisor shall compensate HRADF for any damage sustained by it as a result of the implementation of the Contract or because the assignment was not implemented in full compliance with the Contract.

The Advisor shall be, without any limitation, liable for any fault, whether by intent or negligence of any kind, in connection with or arising out of the Contract or any addition or variation thereto. The Advisor shall also be, without any limitation, liable for any damage caused to third parties as a consequence of the Contract and/or during the assignment.

The Advisor does not acquire towards HRADF and/or its officers, agents and/or employees and/or advisors, any right or claim for compensation, or indemnification, or other, for any reason or cause related to the Contract.

In case of a consortium, all members of the consortium shall be liable jointly and severally and without any limitation under the Contract.

b. Conflict of Interest

The Advisor shall take all necessary measures to prevent and abstain from any situation where the impartial and objective implementation of the Contract is compromised for any reason



and especially for reasons involving economic interest, political or national affinity, family or emotional life or any other shared interest with HRADF or any third party related to the subject matter of the Contract. The Advisor has the same obligation in connection with all members of the Project Team and all subcontractors engaged by the Advisor in the implementation of the Contract.

Any situation constituting or likely to lead to a conflict of interests during the implementation of the Contract shall be notified to HRADF, in writing, without delay. The Advisor shall immediately take all the necessary steps to rectify this situation. HRADF reserves the right to verify that the measures taken are appropriate and may require additional measures to be taken within a specified deadline.

c. Confidentiality

The Advisor shall preserve the confidentiality of any information and documents, in any form, which are disclosed in writing or orally in relation to the implementation of the Contract and which are explicitly indicated in writing as confidential, with the exception of information that is publicly available.

The Advisor shall not use confidential information and documents for any reason other than fulfilling their obligations under the Contract, unless otherwise agreed with the other party in writing.

The Advisor, as well as all members of the Project Team and all subcontractors engaged by the Advisor in the implementation of the Contract shall be bound by the confidentiality obligations stipulated hereunder during the implementation of the Contract and for a period of five (5) years starting from the final payment made, unless:

- (i) the party concerned agrees to release the other party from the confidentiality obligations earlier;
- (ii) the confidential information or documents become public through other means than a breach of the confidentiality obligations;
- (iii) the disclosure of the confidential information or documents is required by law.
- d. Pre-existing rights and ownership and use of the Reports and Deliverables (including intellectual and industrial property rights)



(i) Ownership of the Reports

Unless stipulated otherwise in the Contract, ownership of the results of the Contract (including but not limited to Reports and/or other Deliverables) including industrial and intellectual property rights, and of other documents relating to it, shall be vested in HRADF.

(ii) <u>Pre-existing rights</u>

Pre-existing material is any materials, document, technology or know-how which exists prior to the Advisor using it for the production of a result in the implementation of the Contract. Pre-existing right is any industrial and intellectual property right on pre-existing material; it may consist in a right of ownership, a license right and/or a right of use belonging to the beneficiary or any other third parties.

If HRADF sends to the Advisor a written request specifying which of the results (including but not limited to Reports and/or other Deliverables) it intends to use, the Advisor must establish a list specifying all pre-existing rights included in those results and provide this list to HRADF. The Advisor shall ensure that it or its affiliated entities have all the rights to use any pre-existing rights during the assignment and the implementation of the Contract.

(iii) Rights of use of the results and of pre-existing rights by HRADF

The Advisor grants to HRADF the following rights to use the results of the Contract (including, but not limited to Reports and/or other Deliverables):

- (a) for its own purposes, and in particular, to make available to any and all members of any corporate body, officers, employees, advisors and agents of HRADF, HCAP, HR and/or any competent EU authority, as well as to copy and reproduce in whole or in part and in an unlimited number of copies;
- (b) reproduction: the right to authorize direct or indirect, temporary or permanent reproduction of the results by any means (mechanical, digital or other) and in any form, in whole or in part;
- © communication to the public: the right to authorize any display, performance or communication to the public, by wire or wireless means, including making the results available to the public in such a way that members of the public may access them from a place and at a time individually chosen by them; this right also includes communication and broadcasting by cable or by satellite;



(d) distribution: the right to authorize any form of distribution of results or copies of the results to the public;

© adaptation: the right to modify the results;

(f) translation;

(g) the right to store and archive the results in line with the document management rules applicable to HRADF, including digitalization or converting the format for preservation or new use purposes;

(h) where the results are documents, the right to authorize the reuse of the documents in conformity with Commission Decision 2011/833/EU of 12 December 2011 on the reuse of Commission documents if that Decision is applicable and if the documents fall within its scope and are not excluded by any of its provisions. For the sake of this provision, the terms 'reuse' and 'document' have the meanings given to them by Decision 2011/833/EU.

Additional rights of use for the HRADF may be provided for in the Contract.

The Advisor shall warrant that HRADF has the right to use any pre-existing rights, which have been included in the results of the action. Unless specified otherwise in the Contract, those pre-existing rights shall be used for the same purposes and under the same conditions applicable to the rights of use of the results (including but not limited to Reports and/or other Deliverables) of the assignment.

Information about the copyright owner shall be inserted when the result of the assignment (including but not limited to Reports and/or other Deliverables) is divulged by HRADF.

e. Payment

The Advisor shall be fully paid for each Deliverable only upon the unqualified (©,e. without further comments) and unreserved acceptance thereof by the Tunnel Administrative Authority (DAS). Notwithstanding the above the Contract may provide for that:

(a) an advance payment of a percentage of up to 15% of the total contract value to be paid upon signing of the Contract, *and*

(b) a percentage of up to 25% of the contract value for each Deliverable as per the Financial Offer of the Advisor to be paid upon delivery of each Risk Analysis study subtracting any advance payment made in accordance with (a) above.



HRADF shall pay all fees and expenses to the Advisor within a period to be specified in the Contract following the date of submission of detailed invoices and or copies of appropriate corresponding evidence and/or any other document required by the accounting services of HRADF in accordance with applicable law.

All payments under the Contract are exclusive of VAT, except for the expenses.

Any withholding or deduction of any tax, assessment or other central or local government charge of any nature shall be made in accordance with applicable law and HRADF will have no obligation to gross up any withholding or deduction.

Expenses are payable according to HRADF Expenses Policy (Annex I), as applicable from time to time.

f. Assignment

The Advisor may not assign and/or transfer any of its rights, claims and/or obligations under the Contract and may not be substituted in the performance of the Contract by any affiliate thereof or any third party, unless HRADF has given its prior written consent thereto.

g. Code of conduct

The Advisor must observe, and abide by, the rules provided for in art. 7 of Law 3049/2002 and, particularly, their professional code of conduct and relevant confidentiality rules, even after the expiry of the Engagement Letter.

h. Suspension & Termination

Suspension of the Contract

HRADF reserves the right, at the fullest extent possible and at its exclusive discretion, to suspend the provision of the Advisor's services under the Contract (before its termination), upon prior written notice to the Advisor, as will be specified in the Contract. In such case of suspension, the Contract will be extended for a time period equal to the time period of the suspension.

Termination of the Contract.

The Contract shall terminate upon expiry of the duration specified in the Contract (and the relevant Request for Proposals).



HRADF reserves the right to terminate the Contract with or without cause upon written notice to the Advisor with immediate effect.

The Advisor may terminate the Contract only with cause upon prior written notice to HRADF as will be specified in the Contract.

i. Governing law

The Contract and any non-contractual matters or obligations arising under, out of or in connection with the Contract shall be governed by and construed in accordance with the laws of the Hellenic Republic.

j. Jurisdiction

The courts of Athens, Greece shall have exclusive jurisdiction in relation to any claim, dispute or difference concerning the Contract and any matter arising from, under or in connection with the Contract.

The parties irrevocably waive any right they may have to object to any action being brought in those courts, to claim that the action has been brought to an inconvenient forum or to claim that those courts do not have jurisdiction.

k. Miscellaneous

Whole Agreement

Unless otherwise explicitly provided in the Contract, the Contract shall constitute the entire agreement between HRADF and the Advisor and shall supersede any and all prior agreements, understandings and/or representations with respect to the engagement (except for any relevant confidentiality agreements previously delivered) as they may be modified or supplemented by provisions of the Contract.

Validity of Contract terms

If any provision of the Contract is held to be invalid in whole or in part, such provision shall be deemed not to form part of the Contract. In any event, the enforceability of the remainder of the Contract will not be affected, unless such deletion substantially affects or alters the contractual basis of the Contract as provided by the governing law.



8. Tender Terms and Conditions

- **8.1.** The participation in the Tender Process entails the full and unconditional acceptance of the rules of the Tender Process and of this Request for Proposals by the candidates. Accordingly, any conditional offers and/or any terms and conditions contained in the Proposals, which are not in compliance with this Request for Proposals, shall not be taken into consideration and shall not bind HRADF in any way whatsoever, either in the course of the Tender Process or thereafter.
- **8.2.** This Request for Proposals and the Tender Process are governed by and construed in accordance with the laws of the Hellenic Republic, taking also into consideration the prevailing market conditions, the practice of HRADF and its internal policy, including terms and conditions customary in the circumstances.
- **8.3.** HRADF, the members of any corporate body thereof, as well as its officers, employees, advisors and agents are not to be held responsible or liable in respect of any error or misstatement/misrepresentation in, or omission in this Request for Proposals. No person acquires against HRADF, the HR, HCAP, and/or any and all of the members of their corporate bodies, their officers, employees, advisors and agents, any right or claim for compensation, or indemnification, or other, for any reason or cause related to this Request for Proposals and/or any Proposal submitted and/or any participation in the Tender Process. No representation, warranty or undertaking, expressed or implied, is, or will be made, in relation to the accuracy, adequacy or completeness of this Request for Proposals and the Tender Process in general.
- **8.4.** HRADF reserves the right, according to the applicable law and the Regulation, to extend and/or amend the engagement with the Advisor in order to include complementary services which may be required and cannot be identified today, but which shall prove to be inseparable from the original engagement, or which may be absolutely necessary for the completion of the assignment.
- **8.5.** HRADF reserves the right, at the fullest extent possible and at its exclusive discretion, to cancel, suspend, amend or postpone this procedure, without any prior notice or update, as well as to terminate any negotiations or discussions at any stage of the Tender Process, without incurring any liability whatsoever as against any participant and/or any third party.



- **8.6.** Any dispute arising under, or out of, or in connection with this Request for Proposals, including any Proposal submitted, shall be subject to the exclusive jurisdiction of the Courts of Athens, Greece.
- **8.7. Confidentiality**: HRADF shall treat all information submitted by the Interested Parties for the purposes of the Tender Process as strictly confidential. All information shall be used strictly for the purposes of evaluation of the Proposals and HRADF shall endeavour to take all necessary measures to ensure their confidentiality.

8.8. Data Protection

- (i) HRADF acts as data controller regarding personal data of individuals which are collected in the context of the Tender Process (indicatively as per Qualification & Criteria of section 4 in this Request for Proposals) and the processing of said data is to be conducted pursuant to the legislation regarding the protection of personal data, especially the Regulation (EU) 2016/679 of the European Parliament and of the Council of 27 April 2016 on the protection of natural persons with regard to the processing of personal data and on the free movement of such data, and repealing Directive 95/46/EC (General Data Protection Regulation) as well as with the Greek Law 4624/2019, as in force.
- (ii) The purpose of processing of personal data as per paragraph 8.8 of this RfP is the implementation of the Tender Process, the evaluation of Proposals submitted by Interested Parties, as well as of the Contract, and their monitoring, the safeguarding of the Fund's rights and the security and protection of transactions in general, the fulfillment of the Fund's legal obligations, the prevention of fraud against the Fund, as well as informing Interested Parties with regard to the evaluation of their submitted Proposals.
- (iii) Said personal data may be shared with the HR, HCAP, public entities and judicial authorities within their competence.
- (iv) The personal data collected and processed in the context of the Tender Process may be retained for a period starting from the date of their receipt and lasting: (a) for ten (10) years in case no Contract is concluded (b) for twenty (20) years in case a Contract is signed. After the expiration of the above periods the personal data will be properly destroyed.



- (v) Pursuant to the General Data Protection Regulation, natural persons have the following rights regarding the processing of their personal data: (a) access and information, (b) correction, (c) deletion, (d) limitation of processing, (f) opposition to the processing of their personal data, including opposition to automated decision making and profiling, and (g) data portability. For the enforcement of said rights or any other related enquiry, persons concerned may address the Fund in writing (e-mail: dpo@hraf.gr). The Fund shall take every possible measure to satisfy data subject's requests within reasonable time and not later than one (1) month at most, which may be extended by two (2) more months at most if the request is complex or there is a large number of requests, informing the data subject of such delay within one (1) month from receipt of the request. The Fund has the right to reject the request for erasure of any natural person's data, if their retention is necessary for compliance with a legal obligation, for the performance of a task carried out in the public interest, for archiving purposes in the public interest, or for the establishment, exercise or defense of legal claims or third-party claims. The enforcement of said rights does not relieve Interested Parties from their obligations deriving from their participation in the Tender Process.
- (vi) All Interested Parties shall comply with the existing national and European legal and regulatory framework with respect to the protection of personal data and shall take all necessary technical and organizational measures to ensure that the requirements of the General Data Protection Regulation are met. More specifically, the Interested Parties declare that they have established the legal basis for the transfer and provision of all personal data provided to the Fund in the context of the Tender Process and that they have properly informed all natural persons, whose personal data are being provided to the Fund, in accordance with the requirements of the national and EU legislation on personal data protection.



ANNEX I POLICY ON ADVISOR EXPENSES

1. DETERMINATION OF REGULATION/POLICY				
PURPOSE OF REGULATION/ POLICY	The purpose of this policy is to determine the types of expenses and the manner of covering these, for advisors who are employed on HRADF asset development projects.			
SCOPE	Financial Management - Linking to procedure 2.3 for Expense Management			
DEFINITIONS & ABBREVIATIONS				



2. DETAILED DESCRIPTION OF REGULATION/POLICY

1. Interested parties

This pertains to external advisors that are employed on HRADF asset development projects.

2. Expense type and limits

The expenses covered by the Fund pertain to:

A. *Travel and living expenses for advisors that are away from home*, in other words expenses which pertain exclusively to the development project in which they are involved, as described in the cases below:

1. Advisors based abroad:

- I) Air travel to/from the advisor's home base as well as domestic travel within Greece by air or a different means and living expenses in Greece when the advisor travels to Greece for the purposes of the project.
- II) Air travel to/from the advisor's home base, expenses for air travel or via a different means within the destination country and living expenses, when the advisor carries out trips abroad for the purposes of the project.

2. Advisors based in Greece:

- I) Domestic air travel or via a different means as well as living expenses at the destination when travelling domestically for the purposes of the project.
- II) International air travel with return as well as living expenses at the destination when travelling abroad for the purposes of the project.

In the table which follows, the corresponding maximum limits are described, which will be taken into account when calculating the expense budget during conclusion of contracts, multiplied by the estimated man days. In addition, the limits below will have to be taken into account when calculating the daily remuneration as well as for calculation of reimbursement for air travel when required. For contracts that have already been concluded, the limits below are taken into account for approval of the expenses made within the framework of the contracts already in effect.

TYPE OF PROVISION FOR EACH CASE	A. AND B.I	A.II AND B.II	
Air travel	Economy Class	Economy Class	
Accommodation	€ 130	€ 180	
Daily living expenses ¹	€ 50	€ 75	

¹: Living expenses means the cost of food and travel expenses on means of public transportation or by taxi in the event that no other means of transportation exists in the city/destination

In cases where air travel is carried out in business class for reasons of the counterparty's policy, the maximum limits for compensation per destination are provided in the Table in Appendix 1 below. Cases of travel from destinations not included in the aforementioned Table will be examined on a case by case basis.



2. DETAILED DESCRIPTION OF REGULATION/POLICY

In cases where air travel is carried out in business class for reasons of proven force majeure, these are exempt from the above policy and will be examined on a case by case basis.

In the event that the project requirements necessitate the use of a car, then kilometric compensation will be recognised, equal to €0.20 per kilometre, based on documentation.

B. Expenses for *printing*, *photocopies*, *teleconferencing*, *and other expenses required to cover the specific needs of projects* except for mobile telephone and other telephone contact expenses. Printing and photocopying expenses are not covered which result from the use of own means by the advisor, except solely if, for the purposes of the project, provision of services by a third party was required.

3. Conditions for covering advisor expenses

It must be clear from the third party invoices the advisors provide as documentation for coverage of their expenses that these pertain to the specific development projects the latter are employed on.

Travel expenses will be approved only if the corresponding documents have been issued in the name of the official or the company which is re-invoicing the expense to HRADF. Otherwise, they will not be covered by HRADF.

Advisors are required to plan their trips in collaboration with the Project Manager in order to avoid charges for extraordinary travel.

For the coverage of car rental expenses, pre-authorisation by the Project Manager and the Executive Director or the CEO is required.

4. Method of covering expenses

There are two alternative methods of covering advisor travel expenses:

- Through re-invoicing of travel expenses and the provision of related documentation.
- Through the payment of daily compensation, as well as compensation for each trip that the advisor carries out. In this case, the air travel and related cost must be determined, which will serve as the basis for determining compensation. Additionally, in this case, the price which will be paid by HRADF will be considered extra remuneration for the advisor.

5. Procedure for payment of expenses

The procedure for payment of advisor expenses on the part of HRADF includes the following steps:

- Provision of documentation, in other words photocopies of the invoices expenses being re-invoiced, which must accompany the corresponding invoice.
- Solemn Declaration by the advisor's legal representative that the corresponding expenses have not also been invoiced to another client/other project of the advisor, and
- Approval by the Project Manager who will ensure that the above limits have been respected, as well as
 the purpose of the related travel expenses, in other words how necessary these were for carrying out
 the advisors' project.

The expenses are paid one month from the date of invoicing provided that problems did not arise during checking of these.

6. Exceeding of expense limits

HRADF will not cover costs and living expenses that exceed the agreed upon limits. Exceeding of the limit shall not be covered by HRADF, without prior notification and approval by the Project Manager and the Executive Director or the CEO.



2. DETAILED DESCRIPTION OF REGULATION/POLICY

7. Advisor contracts

New contracts must provide for:

- The expense limits which must be agreed upon prior to conclusion of the contract and must be referred to in the corresponding paragraph.
- A total budged for travel as well as living expenses to include travel expenses.
- The manner of handling expenses, either through re-invoicing of expenses or through payment of daily compensation, as well as agreed upon compensation per trip.

Appendix 1: TRIPS TO ATHENS PER DESTINATION

	Abroad	Price (€)
1	London	488
2	Larnaca	224
3	Rome	369
4	Istanbul	345
5	Paris	604
6	Milan	400
7	Zurich	430
8	Munich	640
9	Frankfurt	568
10	Brussels	508
11	Bucharest	350
12	Amsterdam	500
13	Doha	1175
14	Berlin	418
15	Moscow	560
16	Warsaw	393
17	Tel Aviv	425
18	Sofia	295
19	Cairo	280
20	Geneva	355
21	Belgrade	415
22	Vienna	375
23	Madrid	505
24	Copenhagen	465
25	Dusseldorf	425
26	Barcelona	440
27	Berut	370
28	Kiev	355
29	Tirana	368
30	Amman	525
31	New York	1980
32	Stuttgart	428
33	Budapest	408
34	Stockho Im	435
35	Abu Dhabi	1105
36	Dubai	1100
37	Izmir	265
38	Prague	465
39	Manchester	603
40	Malta	385
41	Hamburg	425
42	Tehran	555
43	Venice	440
44	Larnaca-Dubai	1098
45	Lyon	630
46	Bahrain	1065
47	Dublin	548
48	To ro nto	2910
40	1010110	2310



2. DETAILED DESCRIPTION OF REGULATION/POLICY 1 PRICES ARE BASED ON THE CURRENT AIRLINE PRICING POLICY FOR ROUND TRIP TRAVEL. WHERE TRAVEL PERTAINS TO A ONE-WAY TRIP, THE PRICE IS SET AT ONE HALF OF THE PRICES LISTED ABOVE. 2. CALCULATION OF THE PRICES WAS CARRIED OUT BY CALCULATING THE DIFFERENCE BETWEEN THE HIGHEST PRICE AND THE AVERAGE PRICE PER DESTINATION.



ANNEX II

SOLEMN DECLARATION

with respect to the absence of conflict of interest

The undersigned [name of the signatory of this form, to be completed]:

in his/her own name (if the Interested Party is a natural person or in case of own declaration of a director or person with powers of representation, decision making or control over the Interested Party, or in case of natural persons members of the project team), or

representing (if the Interested Party is a legal person) official name in full (only for legal person):

official legal form (only for legal person):

official address in full:

declares that he/she or the company or organization that he/she represents, as the case may be:

a) at the time of the submission of the Proposal they have no conflict of interest in connection with the Services tendered and the Tender Process conducted pursuant to the "Request for Proposals to act as Technical Advisor to the Hellenic Republic Asset Development Fund to compile "Risk Analysis without the Involvement of Vehicles Carrying Dangerous Goods" for the tunnels of Egnatia Motorway", dated May, 12th, 2022, as well as that they do not have any relationship of economic or of any other nature with the company EGNATIA ODOS S.A. and/or any of its affiliated entities and/or HR which is conflicting with the Services and/or the Transaction;

b) Such obligation for the absence of any conflict of interest shall be in effect throughout the Tender Process and the term of the engagement;

c) they have not granted and will not grant, have not sought and will not seek, have not attempted and will not attempt to obtain, and have not accepted and will not accept any advantage, financial or in kind, to or from any party whatsoever, either directly or indirectly, as an incentive or reward relating to award of the Services.

By signing this form, the undersigned acknowledges that they have been acquainted with the sanctions provided for in Article 22 (6) of Law 1599/1986, as currently in force, which may be applied if any of the declarations or information provided above prove to be false.

Full name

Date /Signature



ANNEX III

ESPD

European Single Procurement Document (ESPD)

Part I: Information concerning the procurement procedure and the contracting authority or contracting entity

Information about publication

For procurement procedures in which a call for competition has been published in the Official Journal of the European Union, the information required under Part I will be automatically retrieved, provided that the electronic ESPD-service is used to generate and fill in the ESPD. Reference of the relevant notice published in the Official Journal of the European Union:

Received notice number

Notice number in the OJS: 0000/S 000-0000000

In case publication of a notice in the Official Journal of the European Union is not required, please give other information allowing the procurement procedure to be unequivocally identified (e. g. reference of a publication at national level)

OJS URL

Identity of the procurer

HELLENIC REPUBLIC ASSET

Official name: DEVELOPMENT FUND

VAT number, if applicable: 997471299
Website (if applicable): https://hradf.com/

City: Athens

Street and number: Karagiorgi Servias 6

Postcode: 10562

 Contact Person:
 Chrysoula Rallia

 Telephone:
 +30 210 3274400

 Fax:
 +30 210 3274449

 E-mail:
 tender@hraf.gr

Country: GR



Information about the procurement procedure

Title:

RISK ANALYSIS WITHOUT THE INVOLVEMENT OF VEHICLES CARRYNIG DANGEROUS GOODS" FOR TUNNELS OF EGNATIA MOTORWAY AS TECHNICAL ADVISOR TO THE HELLENIC REPUBLIC ASSET DEVELOPMENT FUND ("HRADF")

Short description:

Pursuant to article 188 par. 1 of Law 4389/2016, HRADF is a direct subsidiary of the "Hellenic Corporation of Assets and Participations S.A." ("HCAP"). Within this framework, HRADF is seeking to engage a specialized and highly experienced technical, advisor (the "Advisor"), who fully understands the technical and operational issues of road tunnels in Greece, and of the Motorway in particular, in order to provide its services on compiling the necessary reports "Risk Analysis without the involvement of Vehicles carrying Dangerous Goods" for sixteen (16) tunnels of Egnatia Motorway.

File reference number attributed by the contracting authority or contracting entity (if applicable):

Part II: Information concerning the economic operator

A: Information about the economic operator

Name:

Street and number:

Postcode:

City:

Country:

Contact person or persons:

E-mail:

Telephone:

Fax:

VAT number, if applicable:

Website (if applicable):

Is the economic operator a Micro, a Small or a Medium-Sized Enterprise?

Yes / No

EO is a sheltered workshop

Only in case the procurement is reserved: is the economic operator a sheltered workshop, a 'social business' or will it provide for the performance of the contract in the context of sheltered employment programmes?

Your answer?

Yes / No

What is the corresponding percentage of disabled or disadvantaged workers?

%

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If required, please specify which category or categories of disabled or disadvantaged workers the employees concerned belong to?

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Is this information available at no cost to the authorities from an EU Member State database?

Yes / No

URL

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Reference/Code

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Issuer

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EO registered in a PQS

If applicable, is the economic operator registered on an official list of approved economic operators or does it have an equivalent certificate (e.g. under a national (pre)qualification system)?

Your answer?

Yes / No

Please provide the name of the list or certificate and the relevant registration or certification number, if applicable

-

If the certificate of registration or certification is available electronically, please state where

-

Please state the references on which the registration or certification is based, and, where applicable, the classification obtained in the official list

-

Does the registration or certification cover all of the required selection criteria?

Yes / No

Will the economic operator be able to provide a certificate with regard to the payment of social security contributions and taxes or provide information enabling the contracting authority or contracting entity to obtaining it directly by accessing a national database in any Member State that is available free of charge?

Yes / No

Is this information available at no cost to the authorities from an EU Member State database?

Yes / No

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3



URL
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Reference/Code
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Issuer
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EO together with others

Is the economic operator participating in the procurement procedure together with others?

Your answer?

Yes / No

Please indicate the role of the economic operator in the group (leader, responsible for specific tasks...)

_

Please identify the other economic operators participating in the procurement procedure together

_

Where applicable, name of the participating group:

-

Is this information available at no cost to the authorities from an EU Member State database?

Yes / No

URL

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Reference/Code

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Issuer

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Lots the EO tenders to

Where applicable, indication of the lot(s) for which the economic operator wishes to tender:

Your answer?



B: Inforn	nation about representatives of the economic operator #1
	First name:
	Last name:
	Date of birth:
	Place of birth:
	Street and number:
	Postcode:
	City:
	Country:
	Telephone:
	E-mail:
	Position/Acting in the capacity of:
C: Inform	nation about reliance on the capacities of other entities
	Relied on entities
	Does the economic operator rely on the capacities of other entities in order to meet the selection criteria set out under Part IV and the criteria and rules (if any) set out under Part V below?
	Your answer?
	Yes / No
	Name of the entity
	·
	ID of the entity
	Type of ID
	CPV Codes:
	•
	Is this information available at no cost to the authorities from an EU Member State database?
	Yes / No
	URL
	ONL
	•
	Reference/Code
	•
	Issuer



D: Information concerning subcontractors on whose capacity the economic operator does not rely

Not relied on entities

Does the economic operator intend to subcontract any share of the contract to third parties?

Your answer? Yes / No Name of the entity ID of the entity Type of ID -

CPV Codes:

Is this information available at no cost to the authorities from an EU Member State database?

Yes / No
URL
Reference/Code
Issuer

Part III: Exclusion grounds

A: Grounds relating to criminal convictions

Article 57(1) of Directive 2014/24/EU sets out the following reasons for exclusion Participation in a criminal organisation

Has the economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for participation in a criminal organisation, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable? As defined in Article 2 of Council Framework Decision 2008/841/JHA of 24 October 2008 on the fight against organised crime (OJ L 300, 11.11.2008, p. 42).

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Your answer?
Yes / No
Date of conviction
...
Reason
-
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European Single Procurement Document (ESPD)



Who has been convicted

-

Length of the period of exclusion

-

Have you taken measures to demonstrate your reliability (Chr(34)Self-CleaningChr(34))

Yes / No

Please describe them

_

Is this information available at no cost to the authorities from an EU Member State database?

Yes / No

URL

-

Reference/Code

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Issuer

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Corruption

Has the economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for corruption, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable? As defined in Article 3 of the Convention on the fight against corruption involving officials of the European Communities or officials of Member States of the European Union, OJ C 195, 25.6.1997, p. 1, and in Article 2(1) of Council Framework Decision 2003/568/JHA of 22 July 2003 on combating corruption in the private sector (OJ L 192, 31.7.2003, p. 54). This exclusion ground also includes corruption as defined in the national law of the contracting authority (contracting entity) or the economic operator.

Your answer?

Yes / No

Date of conviction

..

Reason

-

Who has been convicted

-

Length of the period of exclusion

-

Have you taken measures to demonstrate your reliability (Chr(34)Self-CleaningChr(34))

Yes / No

European Single Procurement Document (ESPD)



Please describe them

-

Is this information available at no cost to the authorities from an EU Member State database?

Yes / No

URL

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Reference/Code

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Issuer

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Fraud

Has the economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for fraud, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable? Within the meaning of Article 1 of the Convention on the protection of the European Communities' financial interests (OJ C 316, 27.11.1995, p. 48).

Your answer?

Yes / No

Date of conviction

..

Reason

-

Who has been convicted

-

Length of the period of exclusion

Have you taken measures to demonstrate your reliability (Chr(34)Self-CleaningChr(34))

Yes / No

Please describe them

.

Is this information available at no cost to the authorities from an EU Member State database?

Yes / No



URL

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Reference/Code

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Issuer

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Terrorist offences or offences linked to terrorist activities

Has the economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for terrorist offences or offences linked to terrorist activities, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable? As defined in Articles 1 and 3 of Council Framework Decision of 13 June 2002 on combating terrorism (OJ L 164, 22.6.2002, p. 3). This exclusion ground also includes inciting or aiding or abetting or attempting to commit an offence, as referred to in Article 4 of that Framework Decision.

Your answer?

Yes / No

Date of conviction

..

Reason

-

Who has been convicted

-

Length of the period of exclusion

-

Have you taken measures to demonstrate your reliability (Chr(34)Self-CleaningChr(34))

Yes / No

Please describe them

-

Is this information available at no cost to the authorities from an EU Member State database?

Yes / No

URL

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Reference/Code

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Issuer

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Money laundering or terrorist financing

European Single Procurement Document (ESPD)

9



Has the economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for money laundering or terrorist financing, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable? As defined in Article 1 of Directive 2005/60/EC of the European Parliament and of the Council of 26 October 2005 on the prevention of the use of the financial system for the purpose of money laundering and terrorist financing (OJ L 309, 25.11.2005, p. 15).

Your answer? Yes / No Date of conviction Reason Who has been convicted Length of the period of exclusion Have you taken measures to demonstrate your reliability (Chr(34)Self-CleaningChr(34)) Yes / No Please describe them Is this information available at no cost to the authorities from an EU Member State database? Yes / No URL Reference/Code Issuer

Child labour and other forms of trafficking in human beings

Has the economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for child labour and other forms of trafficking in human beings, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable? As defined in Article 2 of Directive 2011/36/EU of the European Parliament and of the Council of 5 April 2011 on preventing and combating trafficking in human beings and protecting its victims, and replacing Council Framework Decision 2002/629/JHA (OJ L 101, 15.4.2011, p. 1).

Your answer? Yes / No

European Single Procurement Document (ESPD)



Date of conviction
...
Reason
Who has been convicted
Length of the period of exclusion
Have you taken measures to demonstrate your reliability (Chr(34)Self-CleaningChr(34))
Yes / No
Please describe them

Is this information available at no cost to the authorities from an EU Member State database?

Yes / No

URL

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Reference/Code

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Issuer

7.5

B: Grounds relating to the payment of taxes or social security contributions

Article 57(2) of Directive 2014/24/EU sets out the following reasons for exclusion Payment of taxes

Has the economic operator breached its obligations relating to the payment of taxes, both in the country in which it is established and in Member State of the contracting authority or contracting entity if other than the country of establishment?

Your answer?

Yes / No

Country or Member State concerned

-

Amount concerned

Has this breach of obligations been established by means other than a judicial or administrative decision?

Yes / No

Please describe which means were used

 \overline{a}



Has the economic operator fulfilled its obligations by paying or entering into a binding arrangement with a view to paying the taxes or social security contributions due, including, where applicable, any interest accrued or fines?

Yes / No

Please describe them

_

If this breach of obligations was established through a judicial or administrative decision, was this decision final and binding? Yes / No

..

In case of a conviction, insofar as established directly therein, the length of the period of exclusion

_

Is this information available at no cost to the authorities from an EU Member State database?

Yes / No

URL

Reference/Code

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Issuer

-

Payment of social security

Has the economic operator breached its obligations relating to the payment social security contributions, both in the country in which it is established and in Member State of the contracting authority or contracting entity if other than the country of establishment?

Your answer?

Yes / No

Country or Member State concerned

-

Amount concerned

Has this breach of obligations been established by means other than a judicial or administrative decision?

Yes / No

Please describe which means were used



Has the economic operator fulfilled its obligations by paying or entering into a binding arrangement with a view to paying the taxes or social security contributions due, including, where applicable, any interest accrued or fines?

Yes / No

Please describe them

_

If this breach of obligations was established through a judicial or administrative decision, was this decision final and binding? $Yes\ /\ No$

..

In case of a conviction, insofar as established directly therein, the length of the period of exclusion

-

Is this information available at no cost to the authorities from an EU Member State database?

Yes / No

URL

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Reference/Code

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Issuer



D: Purely national exclusion grounds

Purely national exclusion grounds

Other exclusion grounds that may be foreseen in the national legislation of the contracting authority's or contracting entity's Member State. Has the economic operator breached its obligations relating to the purely national grounds of exclusion, which are specified in the relevant notice or in the procurement documents?

Your answer?
Yes / No

Please describe them

Have you taken measures to demonstrate your reliability (Chr(34)Self-CleaningChr(34))
Yes / No

Please describe them
-

Is this information available at no cost to the authorities from an EU Member State database?

Yes / No URL

Reference/Code

Issuer



Part IV: Selection criteria

D: Quality assurance schemes and environmental management standards

Article 62(2) of Directive 2014/24/EU sets out the following selection criteria Certificates by independent bodies about quality assurance standards

Will the economic operator be able to produce certificates drawn up by independent bodies attesting that the economic operator complies with the required quality assurance standards, including accessibility for disabled persons?

Your answer?

Yes / No

If not, please explain why and state which other means of proof can be provided:

_

Is this information available at no cost to the authorities from an EU Member State database?

Yes / No

URL

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Reference/Code

-

Issuer



Finish

Part VI: Concluding statements

The undersigned formally declare that the information stated under Parts II - V above is accurate and correct and that it has been set out in full awareness of the consequences of serious misrepresentation.

The undersigned formally declare to be able, upon request and without delay, to provide the certificates and other forms of documentary evidence referred to, except where:

a) The contracting authority or contracting entity has the possibility of obtaining the supporting documentation concerned directly by accessing a national database in any Member State that is available free of charge (on condition that the economic operator has provided the necessary information (web address, issuing authority or body, precise reference of the documentation) allowing the contracting authority or contracting entity to do so. Where required, this must be accompanied by the relevant consent to such access), or

b) As of 18 October 2018 at the latest (depending on the national implementation of the second subparagraph of Article 59(5) of Directive 2014/24/EU), the contracting authority or contracting entity already possesses the documentation concerned.

The undersigned formally consent to [identify the contracting authority or contracting entity as set out in Part I, Section A], gaining access to documents supporting the information, which has been provided in [identify the Part/Section/Point(s) concerned] of this European Single Procurement Document for the purposes of [identify the procurement procedure: (summary description, reference of publication in the Official Journal of the European Union, reference number)].

Date, place and, where required or necessary, signature(s):

Date

Place

Signature



ANNEX IV PREVIOUS EXPERIENCE TABLE

Interested Party:	
Official address in full:	

Ref. no	Name of company	Title of project	Dates (to from)	Project value	Role of the company	Brief description of services rendered	Lead company	Total budget	Amount invoiced
1.									
2.									
3.									

By signing this form, the undersigned in its capacity as legal representative of the Interested Party, acknowledges that I have been acquainted with the sanctions provided for in Article 22 (6) of Law 1599/1986, as currently in force, which may be applied if any of the declarations or information provided above prove to be false.

Full name	Date	Signature



deemed appropriate

ANNEX V TEMPLATE CV

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Key experts' profile									
Perso	onal details								
	ame			Nan	-				
athe	ers Name								
					of birth				
	ohone e address			Ema	III				
10111	<u> auuress</u>								
Vorl	c experience	1							
Nr	Name of	Name of	Position held	Desc	cription of	Role in	Start date and	l end date	
	project	employer		Į.	oroject	project/Main			
						activities and	Of the	Of the	
						responsibilities	assignment of	project (
							the project	known)	
1							, ,	,	
2									
Name of the organization providing education and training Title of qualifi awarded training				subject/ occupation kills covered i	on Dates				
	uage skills ate level * s	elf assessment							
Language			tanding		Speaking	Writ	ing		
			Listening	Rea	ding				
Greek			-						
English French			 						
German			-						
	Spanis			-					
	ther (please								
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[Signature] [Date]



ANNEX VI

ESSENTIAL CONTENT OF LETTERS OF GUARANTEE

All letters of guarantee to be issued in the context of the RfP shall include at least the following:

- a) the date of issue;
- b) the issuer,
- c) "Hellenic Republic Asset Development Fund" as the authority to which they are addressed;
- d) the protocol number of the bank guarantee letter,
- e) the amount (EUR) covered by the guarantee [amount in full words and EUR];
- f) the full name, VAT registry number and address of the Interested Party,
- g) the conditions that:
 - (i) the guarantee is provided irrevocably and unconditionally, and the issuer waives the benefit of division or discussion; and
 - (ii) if the guarantee is called upon, the amount is subject to the applicable stamp duty;
- h) the details of the Request for Proposals, and the closing date for the submission of Proposals;
- i) the expiry date or period of validity of the guarantee;
- j) the undertaking by the issuer to pay the amount of the guarantee in whole or in part within five (5) days upon receipt of a simple written notice by HRADF;
- k) declaration that the amount of letters of guarantee that have been issued, including the amount of the present one, does not exceed the guarantee limit that the issuer has the right to issue; and
- I) in the case of good performance guarantee, the number and title of the Contract.



ANNEX VII FINANCIAL OFFER

Pricing Form							
Hellenic Republic Asset Development Fund							
	Name of the Interested Party:						
Α	В	С	D				
NI-	None of both bone sound	Budget	Offer				
No	Name of twin bore tunnel	(EUR)	(EUR)				
1	Vasilikou	90.000,00					
2	Mesovouniou S2	90.000,00					
3	Grikas S3	90.000,00					
4	S1 Selianis	90.000,00					
5	S1N Ag. Nikolaou	110.000,00					
6	Dodonis	110.000,00					
7	Anthochoriou	110.000,00					
8	Votonosiou	90.000,00					
9	Dio Korifon	110.000,00					
10	Krimnou	110.000,00					
11	Kalamion	110.000,00					
12	S13 Polymylou	110.000,00					
13	S12 Polymylou	90.000,00					
14	S11 Polymylou	90.000,00					
15	S10 Vermiou	110.000,00					
16	S1 Asomaton	110.000,00					
17	Compilation	30.000,00					
	Total budget 1.650.000,00						
		DISCOUNT RATE (d)					

INSTRUCTIONS:

Interested Parties are NOT allowed to add rows or change the matrix.					
Please fill in only these cells:					
[DATE] XX/XX/2022	[DONE AT]	[SIGNATURE & STAMP]			
[NAME OF THE INTERESTED PARTY]					