

CLARIFICATIONS

IN RELATION TO THE “REQUEST FOR PROPOSALS TO ACT AS TECHNICAL ADVISOR TO THE HELLENIC REPUBLIC ASSET DEVELOPMENT FUND TO COMPILE ‘RISK ANALYSIS WITHOUT THE INVOLVEMENT OF VEHICLES CARRYING DANGEROUS GOODS’ FOR THE TUNNELS OF EGNATIA MOTORWAY”

Athens, June 10th, 2022

Further to questions submitted by Interested Parties as regards the “Request for Proposals to act as Technical Advisor to the Hellenic Republic Asset Development Fund S.A. to compile "Risk Analysis without the involvement of Vehicles carrying Dangerous Goods" for the tunnels of Egnatia Motorway" dated May 12th, 2022 (the "**Request for Proposals**"), HRADF hereby provides the following clarifications:

2	Given that the Preferred Investor of the Transaction has already been declared, it is asked whether Interested Parties and each individual member of the proposed project team are required to declare in writing that they have no financial or any other relationship with the consortium which was declared as the Preferred Investor, which contradicts the Services and/or the Transaction.	The Interested Parties and the members of the proposed project team shall provide a solemn declaration, in accordance with the template set out in Annex II, in which they shall declare that they have no conflict of interest in relation to the Services tender under the Request for Proposals and that they do not have any relationship of economic or of any other nature to the Preferred Investor, the Substitute Preferred Investor, the company EGNATIA ODOS S.A. and/or any affiliated entity and/or HR that conflicts with the Services and/or the Transaction.
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<p>3</p>	<p>Please clarify as regards the previous experience that Interested Parties must have in accordance with para 6.2. (a) of the Request of Proposals whether previous experience in Risk Analysis Studies that include three-dimensional modeling CFD of fire with HRR = 100 MW based on scenarios described in guidelines issued in other Member States of the European Union which have transposed Directive 2004/54/EC of the European Parliament and of the Council of 29 April 2004 on minimum safety requirements for tunnels in the trans-European road network (OJ L 167, 30.4.2004, p. 39–91) as in force, which present characteristics similar to those set out in Scenario 7 of the respective guidelines issued by the Greek Tunnel Administrative Authority (DAS) is acceptable</p>	<p>It is clarified that Interested Parties must have previous experience in the compilation of at least one three-dimensional modelling CFD either based on scenario 7 of the Guidelines issued by the Tunnel Administrative Authority (DAS) and with the parameters HRR = 100MW, T max= 300sec, TD = 3900 sec and Td = 5100 sec, or on the basis of scenarios described in guidelines issued in other Member States of the European Union that have transposed Directive 2004/54/EC of the European Parliament and of the Council of 29 April 2004 on minimum safety requirements for tunnels in the trans-European Union road network (OJ L 167, 30.4.2004, p. 39–91) as in force which have characteristics similar to Scenario 7 of the above-mentioned guidelines issued by the Greek Tunnel Administrative Authority (DAS), provided that these scenarios include at a minimum the following parameters:</p> <p>HRR = 100MW, tmax=300sec, tD = 3900 sec and td = 5100 sec.</p> <p>In such case, Interested Parties must properly document in their Proposals the comparability of the scenarios provided for in guidelines issued in other Member States of the European Union with Scenario 7 of the guidelines issued by the Greek Tunnel Administrative Authority (DAS).</p>
<p>4</p>	<p>Please clarify whether:</p> <p>(a) Interested Parties should have and demonstrate, under penalty of disqualification, previous experience in accordance with para. 6.2. (b) of the Request for Proposals of at least ten (10) years in the field of Fire Safety and Safety of Life in Tunnels, in all the individual items defined in said paragraph;</p> <p>(b) the list of the required previous experience of at least ten (10) years specified in para 6.2. (b) of the Request for Proposals is restrictive or indicative given the reference to "etc." at the end of that paragraph;</p>	<p>Interested Parties must have and demonstrate, under penalty of disqualification, previous experience of at least ten (10) years in the field of Fire Safety and Safety of Life in Tunnels in all the individual items referred to in para. 6.2 (b) of the Request for Proposals.</p> <p>The list of the required previous experience of at least ten (10) years specified in para. 6.2 (b) of the Request for Proposals is restrictive. The reference made to 'etc.' refers to other elements that must be also included in a tunnel safety dossier/file submission.</p>

	(c) in case such list is indicative, which additional items the reference “etc.” is made to.	
5	<p>Please clarify:</p> <p>(a) whether the possession or the ability to safeguard the possession of equipment to produce artificial hot smoke which presents different characteristics from those described in para. 6.2. (c) of the Request for Proposals is accepted;</p> <p>(b) whether the relevant experience as regards validation must include the exact characteristics and measurements described in para 6.2. (c) of the Request for Proposals thus excluding deviations thereto.</p>	<p>It is acceptable for Interested Parties to prove in a satisfactory manner the ability to ensure the possession of equipment to produce artificial hot smoke with the characteristics and specifications described in para. 6.2. (c) of the Request for Proposals.</p> <p>Satisfactory proof of relevant experience with the characteristics and measurements described in para 6.2 (c) of the Request for Proposals is acceptable.</p>
6	<p>Please clarify whether the senior members of the project team, under penalty of disqualification, must have cumulatively the qualifications at postgraduate level, comprising of specific courses, as described in para 6.3 of the Request for Proposals or if proven extensive professional and academic experience in these fields described in para. 6.3. without holding a master's degree including the specific subjects mentioned thereto is also acceptable.</p>	<p>The members of the proposed project team should have the minimum qualifications referred to in para 6.3. of the Request for Proposals in order to be able to carry out the specialised studies which are the tendered Deliverables. It is clarified that apart from postgraduate degrees that include specific courses in accordance with para 6.3. of the Request for Proposals, postgraduate taught or research courses (e.g., published scientific work) in the specific subject are also acceptable.</p>
7	<p>Please clarify if Interested Parties must possess and submit with their Proposal, under penalty of disqualification, a certificate, issued by an independent accreditation body, regarding the management of the quality of services in the field of Risk Management and Tunnel Safety according to the international standard ISO 9001: 2015 or equivalent, in accordance with para 6.1. (d) of the Request for Proposals.</p>	<p>Interested Parties must possess, as a minimum condition for the quality of the services of the contractor(s), and submit with their Proposal, under penalty of disqualification, a certificate, issued by an independent accreditation body, regarding the management of the quality of services in the field of Risk Management and Tunnel Safety according to the international standard ISO 9001:2015 or equivalent, in accordance with para. 6.1. (d) of the Request for Proposals.</p>

8	<p>It is asked whether subcontractors-natural persons who will participate as members of the proposed project team of the Interested Party must implement quality assurance systems, when subcontracting does not exceed thirty percent (30%) of the total value of the contract tendered.</p>	<p>Subcontractors (natural and/or legal persons) indicated by the Interested Parties in their Proposals are not obliged to hold and submit certificates from an independent accreditation body, regarding the management of the quality of services in the field of Risk Management and Tunnel Safety according to the international standard ISO 9001:2015 or equivalent, in accordance to para 6.1. (d) of the Request for Proposals, provided that subcontracting does not exceed thirty percent (30%) of the total value of the contract tendered.</p>
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Terms not defined herein shall have the same meaning as in the Request for Proposals. The full text of this document as well as of the Request for Proposals are available on the official website of HRADF: www.hradf.com.