

CLARIFICATIONS III

REGARDING THE REQUEST FOR PROPOSALS FOR A LOTTERY SECTOR EXPERT TO THE HELLENIC CORPORATION OF ASSETS AND PARTICIPATIONS ("GROWTHFUND") IN RELATION TO THE CONCESSION OF GREEK STATE LOTTERY RIGHTS

Athens, June 11th, 2025

Further to questions submitted by Interested Parties in connection with the Request for Proposals for a Lottery Expert to the Hellenic Corporation of Assets and Participations ("**Growthfund**") in relation to the concession of Greek State Lottery Rights, dated May 13th, 2025 (the "**RfP**"), Growthfund hereby provides the following clarifications:

No.	Questions	Answers
1	<u>World Lottery Association (WLA) Membership</u> The RfP notes that "Being a member of the World Lottery Association will be highly appreciated." Could you please clarify how a WLA membership will be factored into the evaluation process? Specifically: • Will it be scored formally or assessed qualitatively? • Will equivalent individual experience and contributions to the WLA community be recognised where the applicant entity is not a corporate member?	The World Lottery Association Membership, as well as any equivalent individual experience and contributions to the WLA community will be taken into consideration for the evaluation of the Interested Party's experience. Therefore, the Interested Party will be awarded higher marks, for the assessment of criterion "<i>Track Record & Experience</i>" (according to point 5.3. of the RfP).
2	<u>10-Year Limitation on Relevant Projects</u> The same section limits relevant project experience to the last ten (10) years. We would appreciate clarification on the rationale for this restriction. In particular, how is an engagement delivered, for example, 13 years ago — involving complex government lottery reforms — considered materially less relevant/significant than a more recent assignment?	The RfP states the following: "<i>Proof of demonstrable experience in advising lottery regulators/ regulatory authorities. Interested Parties must have led or successfully conducted at least two assignments of similar scope for a government or a government entity. Being a member of the World Lottery Association will be highly appreciated. <u>The Proposal is required to include a catalogue of all the relevant projects in which the Interested Party has participated in the last ten (10) years.</u></i>"

		Considering the constant technological transformation of the lottery sector and changes in the respective regulatory framework, the participation of the Interested Party in relevant projects within the last ten (10) years is a reasonable time period to assess (among other factors as stated in point 4.1. of the RfP) Interested Party's experience in the field.
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Terms not defined herein shall have the same meaning as in the RfP. The full text of this text and of the RfP are available on the websites: <https://hradf.com/prokirkseis/> and <https://growthfund.gr/prokirykseis/>.